

15<sup>Th</sup> July 2024



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# **IBJA UPDATE**





# सूर्य समान समारोह

16 JULY 2024, 11 AM Surya Mandir Mumbai, Bhuleshwar, Mumbai - 04











पृथ्वीराजजी कोठारी राष्ट्रीय अध्यक्ष

इंडिया बुलियन एंड ज्वेलर्स एसोसिएशन लिमिटेड

के आप अध्यक्ष पद को सुशोभित करते हुए व्यापारिक हितों की सुरक्षा एवं सहयोग के लिए सदैव तत्पर रहते हैं। मुंबई का एक मात्र पौराणिक <mark>सूर्य मंदिर</mark> अपनी स्थापना के 125वें वर्ष के महोत्सव पर आपकी प्रतिष्ठित व्यापारिक संस्था को एवं आप श्री को आशीर्वाद स्वरूप प्रथम राष्ट्रीय पुरस्कार **सूर्य सम्मान** से सम्मानित करते हुए गौरव महसूस करता है।

> दिनांक १६ जुलाई २०२४ (कर्क संक्रांति पर्व) स्थल - सूर्य मंदिर, वातानुकुलित सभागार १५२ पांजरापोल रोड, भुलेश्वर मुंबई ४.





सूर्य मंदिर दी हरजीवन वसनजी

चैरिटेबल ट्रस्ट

आयोजक



#### **NEW PREMISES**

# Kalyan Jewellers launches all-new showroom in at Banashankari, Bengaluru



Ralyan Jewellers, one of India's most trusted and leading jewellery companies, today launched its all-new showroom at Banashankari in Bengaluru. The all-new showroom will be the company's

9<sup>th</sup> showroom in the city of Bengaluru.



Commenting on the new showroom, **Ramesh Kalyanaraman,** Executive Director -Kalyan Jewellers said, "With the launch of our



all-new Kalyan Jewellers' showroom at Banashankari in Bengaluru, the aim is to create a holistic ecosystem and cater to the distinct needs of our customers, enhancing their shopping experience. We aspire to continue reinventing ourselves, providing customers with world-class ambience, while staying true to the company's ethos of trust and transparency."

# Reliance Jewels unveils new showroom in Agartala, Tripura











# Hall number : 1 Stall number : 1A.32G



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9<sup>th</sup> - 13<sup>th</sup> August, 2024 Bombay Exhibition Centre- Mumbai



#### **NEW PREMISES**

## Malabar Gold & Diamonds strengthens presence in the UKOpens 2<sup>nd</sup> showroom at Leicester



**Malabar Gold & Diamonds** the 6th largest jewellery retailer globally with a retail presence of 350 showrooms across 13 countries, has just unveiled its 2nd showroom in the UK at **Leicester.** The new showroom was inaugurated by. Peter Soulsby, City Mayor for Leicester in the presence of **Shamlal Ahamed,** MD-International Operations, Malabar Gold & Diamonds.

Located on Belgrave Road's Golden Mile, the new showroom spans over 2,000 sq. ft and features an impressive collection of over 20,000 jewellery designs from 20 countries. with world-class products and assurances like transparency, 100% value for exchange, lifetime maintenance, etc. With every new store opening, we are inching one step closer to our vision of becoming the leading global jewellery retailer",



**Shamlal Ahamed,** MD-International Operations, Malabar Gold & Diamonds. commented "There is a very vibrant Indian subcontinent community here

in the UK who deeply appreciate the artistry of Indian handcrafted jewellery. This has inspired us to expand our footprint with a new showroom in Leicester. This opening is more than an addition to our global retail presence; it signifies our unwavering commitment to excellence, craftsmanship and unparalleled customer service. We have ambitious expansion plans in the UK & Europe region with immediate openings planned in Southall and Wembley in London, as well as Birmingham and Manchester",



M P Ahammed, Chairman, Malabar Group. said We began our operations in the UK a year ago with our first showroom in London, and it gives me immense

pride that we are launching our 2nd showroom in the UK, in Leicester, within such a short span, which is a testament to the trust placed by our customers. We remain committed to elevating the jewellery shopping experience for customers



# **IBJA UPDATE**





#### **Inauguration AT CONVENTION CENTRE SARSANA** SIECC Campus, Sarsana, Surat, Gujarat









**NEW PREMISES** 

## Silvostyle unveils its first exclusive brand store in Panjim, Goa





ilvostyle, a sterling silver fine jewellery brand, catering to digital natives has inaugurated its first store in Panjim, Goa. The brand is strategically located in 7 stores across Maharashtra and its expansion in Goa marks a milestone in catering to its target audience.

andrings for every occasion.



Hemant Chavaan, Vice President, Marketing, **E-commerce and** CSR, Silvostyle commented, "We are delighted to introduce Silvostyle in Panjim, Goa with our first exclusive brand store which provides a wide range of multifunctional sterling silver jewellery. With the changing needs of customers and the cultural shift in buying behaviour, we decided to introduce the brand in a market with a vibrant city crowd."

The store is spread across 400 sqft offering a wide range of collections of Derya, Devi, Daysha, GoDark, and LiteMe across categories from statement necklaces, bracelets,



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#### **NEWS INDIA**

# Kalyan Jewellers Quarterly Update: Q1 FY2025



The recently concluded quarter has been a very satisfying one, having witnessed robust operating performance across all our markets in India and Middle East despite extreme volatility in gold prices and a strong base quarter. Q1 FY2025 recorded consolidated revenue growth of approximately 27% when compared to the same period in the previous financial year.

We saw revenue growth of approximately 29% for our India operations during Q1 FY2025 as compared to Q1 FY2024, led by robust operating momentum on the ground with healthy same-store-sales-growth of

approximately 12%. We launched 13 Kalyan Franchisee-Owned-Company-Operated "FOCO" showrooms in India during the recently concluded quarter, with a strong pipeline of showrooms set to open in the coming quarters in line with our previously communicated guidance.

## Titan's jewellery revenue grows 9% in Q1

Titan Company Limited has reported a commendable performance in its jewellery division, which saw 9% year-on-year growth for the first quarter of FY25 that ended 30th June 2024, despite facing challenges from high gold prices and subdued consumer



#### sentiment.

The jewellery segment, which includes brands like Tanishq, Mia, and Zoya, registered a year-on-year growth of approximately 8% from domestic operations. This growth was primarily driven by an increase in average selling prices, although the number of buyers saw only a low single-digit increase. The auspicious week of Akshaya Tritiya contributed significantly, with Tanishq

witnessing double-digit growth in secondary sales compared to the same period last year.

However, the high gold prices, which saw a year-on-year increase of around 20%, impacted consumer demand. Additionally, fewer wedding days during the quarter led to relatively muted overall sentiments compared to Q1 FY24.





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**NEWS INTERNATIONAL** 

# Rising gold prices deter buyers in India and China



old demand in India, the world's second-largest gold consumer and a major importer, has slowed as rising prices deterred buyers who are awaiting a potential import duty cut in the upcoming budget. Indian dealers offered a discount of up to \$11 an ounce over official domestic prices - inclusive of 15% import and 3% sales levies, versus last week's discount of \$9.

In China, dealers charged premiums of \$11-\$24 per ounce over international spot prices this week, compared with \$12-\$23 last week."Gold activity in China continues to highlight weakness in retail and wholesale demand, judging by latest data, as high prices weigh on it," Hugo Pascal, precious metals trader at InProved, said.

Physical gold dealers in India offered discounts for the ninth consecutive week due to high prices, as they await a potential import duty reduction in the upcoming budget, while top consumer China also saw weakness in demand.





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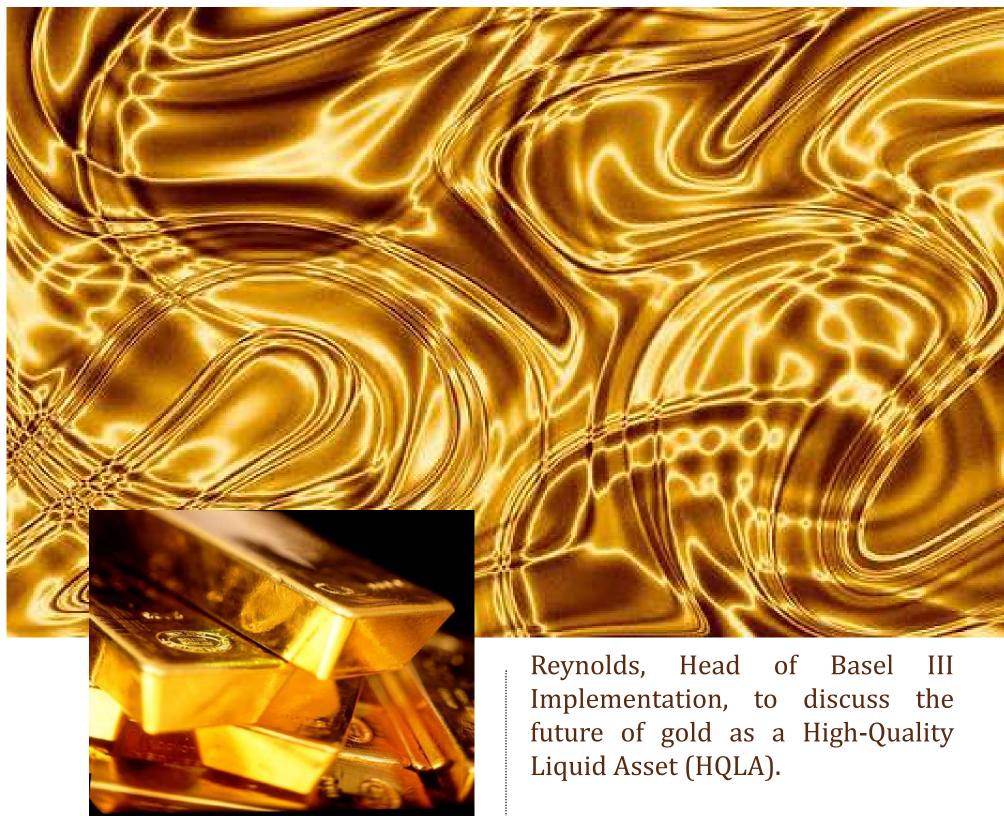
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**NEWS INTERNATIONAL** 

# Reclassify gold as High-Quality Liquid Asset:LBMA & WGC





elegates from the London Bullion Market The reclassification of gold, from its current status as a Tier an HQLA would asset, 1 as enhanced bring about market stability, improved liquidity, regulatory compliance benefits, greater confidence and trust in the financial system, and overall economic and financial stability. This would be advantageous for both financial institutions and the broader economy.

**IBJA** 

Association (LBMA) including Paul Fisher, Crowell, David Ruth Gornall, and Edel Tully, joined Mike Oswin of the World Gold Council (WGC) in Basel for a meeting with the Bank of Settlements (BIS). International The delegation met with Neil Esho, Secretary General of the Committee, Noel Basel and

# IBJA GC Directory

#### **REGISTER IN THIS DIRECTORY INCREASE YOUR NETWORK**



IBJA GOLDEN DIRECTORY

#### **ABOUT COMPANY**

For the first time, India Bullion Jewellers Association (IBJA) is launching IBJA GOLDEN DIRECTORY. It is to encourage Bullion & Jewellery traders and manufacturers all over India to get listed in this trade association directory. This directory will help in locating any Bullion traders or Jewellers across India.

We welcome you to register in this directory and increase your network. Each registered company will have its own web presence in this website and a dedicated page will be provided to showcase your company profile and your jewellery brands.

#### **CLICK HERE TO REGISTER YOUR COMPANY &** SERVICES IN IBJA GOLDEN DIRECTORY



**SCAN HERE** 





**NEWS** 

### India could see revenue loss of Rs 63,000 cr. every year as gold, silver imports from UAE surge





Free trade agreement between India and the UAE will allow unlimited imports of gold, silver, platinum, and diamonds from the

UAE into India with zero tariffs.

This would lead to annual losses of over Rs 63,000 crore annually, according to a report by the Global Trade Research Initiative (GTRI).

The report further says that the duty-free imports of gold and silver would move import business from banks to a few private traders, and replace top suppliers with Dubai-based firms.

"It will also disrupt the domestic diamond and jewellery industry, with major imports coming from Gift City, which has transparency issues," says the report calling for an urgent review of the policy.

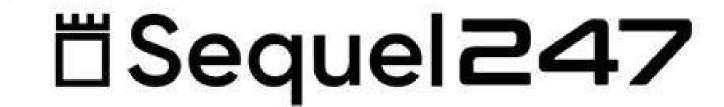


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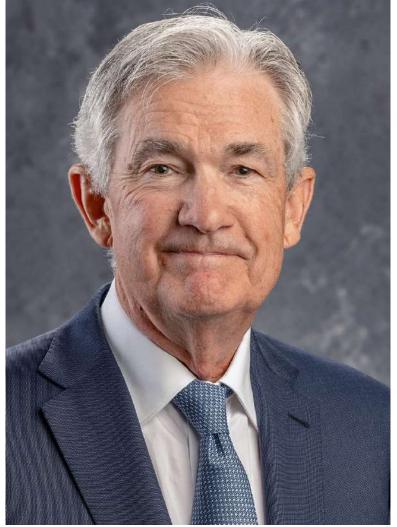




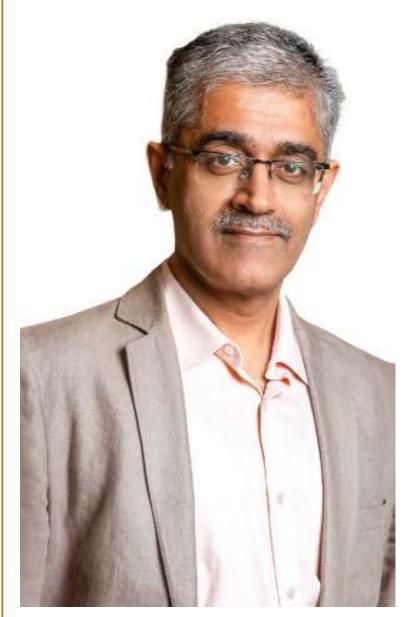
## US Gold Prices : Powell's Remarks Boost Investor Sentiment

Gold prices surged on July 16, nearing the record high of \$2,449.89 set in May. This rise follows comments from Fed Chair Jerome Powell, hinting at rate cuts in September.Federal Reserve Chair Powell's proactive stance on potential rate cuts has increased investor confidence, driving gold prices higher as inflation shows signs of cooling. Powell indicated that the Fed would not wait for inflation to reach 2% before considering rate cuts. He emphasized the importance of acting proactively due to the lag in policy effects. Powell's comments have increased investor confidence in potential rate cuts, driving gold prices higher.

Despite slowed central bank gold purchases, global gold ETFs saw inflows of \$0.5 billion last week, supporting the current upward trend in gold prices.



# Tanishq hopes for duty rationalisation on gold imports



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Initiated by IBJA

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City:	State:			Pincode:	
Tel. No.:		Fax No.:			
Email:					
Website:					
2. Full name of Person: (this will be "N	Name" printed on Mem	bership Card &	Certificate, refe	r sample on p	age no. 7)
Mobile No:	Ema	ail:			
Date of Birth:	Anni	versary:			
Name of spouse:		No. of C	Children:		
Resi. Address:					

City: State: Pincode:
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#### Tel. No.:

Following documents are required:

1) 2 Photos

- 2) Address Proof : GST Certificate
- 3) ID Proof : Pan Card
- 4) Cheque Should Be issued in the favour of "World Silver Council"

5) World Silver Council Membership charges are ₹ 50,000 + 18% GST = ₹ 59,000/-

6) NEFT	: ACCOUNT NAME	:	WORLD SILVER COUNCIL
	Name of Bank	5	Bank Of India
	Branch	:	Bullion Exchange
	IFSC Code	:	BKID000008
	Account No	:	000820110003041



Signature/Thumb impression of Member (As per Point 2)

CINI - 1 174999MH2016NIPI 274036

# 

## ABOUT US •

The World Silver Council is a market development organisation for the silver industry. Working within the investment, jewellery and technology sectors as well as engaging in government affairs, its purpose is to provide industry leadership whilst stimulating and sustaining demand for silver. With our unique insight into the global silver market, we see unrealised potential for silver across society. With world-class organisations, we intervene to create new possibilities and work to ensure silver mining is responsibly undertaken, with measurable economic benefit globally.

Based in India, the World Silver Council is a n organization whose members comprise the country's leading silver miners, dealers, bullion dealers and silver jewellery retailers and manufacturers.

The world of silver is dynamic. Its uses are widely-varied, and its desirability is resilient and enduring. Silver helps combat infections and is an essential element in bacterial control medicinally. It protects the wealth of individuals and nations alongside gold. It is a precious metal considered important for future revolutions in science and carries memories across generations and cultures.



India Bullion and Jewellers Assosciation Ltd. reputation and honour must always be maintained as priority. All members irrespective of the title and membership status, should act faithfully to and for the betterment of the association and should not misuse their positions for personal benefits and gains. Treat all fellow members with dignity, respect and honor at all times. Follows the laws of the country and the guidelines of association. Don't Bribe anybody, anytime and for any reason. Members should always be transparent and honest in all dealings including with suppliers and vendors. Members must abstain from unlawful harassment in any form such as verbal, physical or visual means. Leaking of confidential information to any persons or press or organization is strictly prohibited. Members should avoid conflict of interest business or activities. Protect all property and materials belonging to India Bullion and Jewellers Assosciation Ltd. and prevent others from damaging or misusing them. Use of recreational drugs and other banned substances is prohibited. Always maintain proper records of any transactions, dealing, relevant discussions and keep these filed for easy follow-up and reference.

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MISSION

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To collect, classify, disseminate and circulate, statistical and other information relating to Bullion, Diamond, Gems, precious metals and Jewellery trade, commerce and industry and to make efforts for the spread of commercial, industrial and economic knowledge.

# IBJA'S JEWELLER

#### OF THE MONTH

#### "Driving positive change through CSR"

Emerald Jewel Industry India Limited has made significant contributions to society through its CSR initiatives. In partnership with Krisha Charitable Trust, they established the Emerald Health Care Centre, a state-of-the-art medical facility in Coimbatore, which has treated over 6,214 patients and provided crucial health services to 331 individuals through medical camps. Additionally, they constructed toilets with hand-washing facilities for female students at Government Arts College, Coimbatore, with this impactful project which completed with an investment of Rs. 33,50,000/-

Emerald invested Rs. 11,70,560/- to construct two much-needed bus stands in rural areas, improving hygiene, school attendance, and quality of life for the community. Emerald remains committed to creating a better, healthier, and more inclusive society. By IBJA'S Jury Committee



Mr. K Srinivasan Chairman and Managing Director Emerald Jewel Industry India Limited (Coimbatore)



IBJA'S JEWELLER OF THE MONTH



"Driving positive change through CSR"



We Hereby declare EMERALD JEWEL INDUSTRY INDIA LIMITED

as Jeweller of the Month for making a positive impact on society through your innovative & sustainable Corporate Social Responsibility (CSR) initiative.

# IBJA UPDATE



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STEP 2. B2B Buyer collect IBJA Gift voucher as under and get Scooter Gift from IBJA









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Please complete this form in <b>BLOCK CAPITALS</b>	membership card to be issued				
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□ Proprietorship □ Partnership □ Pvt. Ltd. □ Ltd. Company □ HUF	□ Others				
Company Name:					
Company Registration Number: GST Number:					
Address:					
City: State: Pincode:					
Tel. No.: Website:					
Email:					
2. Full name of Person: (this will be "Name" printed on Membership Card & Certificate.)					
Mobile No: Email:					
Date of Birth: Anniversary:					
Resi. Address:					
City: State: Pincode:					

#### Following documents are required:

1) 2 Photos 2) Address Proof: GST Certificate 3) ID Proof: Pan Card

#### In case GST certificate not available following any two documents required .

1) BIS Registration Certificate 2) Udyam Aadhar 3) Shop and Establishment Certificate

- · Cheque Should Be issued in the favour of "INDIA BULLION AND JEWELLERS ASSOCIATION LTD."
- Platinum Membership charges are 1,00,000 + 18% GST = 1,18,000/-
- NEFT : Account Name: INDIA BULLION AND JEWELLERS ASSOCIATION LTD.

Name of Bank:Bank Of India IFSC Code:BKID000008

Branch:Bullion Exchange Account No:000810100013644



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Company Name:					
Company Registratio	on Number:	6	GSTN	umber:	
Address:					
City:	Sta	ate:		Pincode:	
Tel. No.:			Website:		
Email:					
2. Full name of Person:	(this will be "Name" prin	ted on Membership	Card & Certificate.)		
Mobile No:		Email:			
Date of Birth:	1	Annivers	ary:	19	
Resi. Address:					
City:	Sta	te:		Pincode:	
Tel. No.:					

#### Following documents are required:

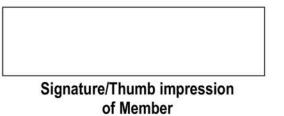
1) 2 Photos

2) Address Proof: GST Certificate

3) ID Proof: Pan Card

- Cheque Should Be issued in the favour of "INDIA BULLION AND JEWELLERS ASSOCIATION LTD."
- Preferred Jewellers Membership charges are 4,237 + 18% GST = 5,000/-
- NEFT : Account Name: INDIA BULLION AND JEWELLERS ASSOCIATION LTD.

Name of Bank:Bank Of IndiaIFSC Code:BKID0000008Branch:Bullion ExchangeAccount No:000810100013644



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